

# About this report

This report analyses the demand for telecoms and ICT services by micro, small, medium-sized and large enterprises, expressed in terms of revenue, the number of connections or users and the average revenue per user (ARPU).<sup>1</sup>

The report highlights that operator business revenue in Turkey is expected to increase rapidly in local currency terms between 2021 and 2026, and identifies the key drivers behind this trend.

It quantifies the market for fixed and mobile voice and data services, IoT connectivity services and ICT services including security, co-location and hosting, SaaS and IaaS/PaaS.

The report is based on several sources, including the Turkish Statistical Institute, the Information and Communication Technologies Authority (BTK), operator reporting and other third-party reports, as well as Analysys Mason's surveys on businesses' telecoms and ICT usage.



### WHO SHOULD READ THIS REPORT

- Operators that want to identify key areas for revenue growth, both in terms of business segments and individual services.
- Vendors that are considering targeting the business market.
- Third-party service providers that are seeking to collaborate with operators.



### REPORT COVERAGE

### <sup>J</sup> GEOGRAPHICAL

Country modelled individually:

Turkey

### **BUSINESS SIZES**

- Micro (0-9 employees)
- Small (10-49 employees)
- Medium-sized (50-249 employees)
- Large (250+ employees)

### Mobile

- Handset voice
- Handset messaging
- Handset data
- Mobile broadband
- IoT connectivity

#### Fixed

- Narrowband voice
- VoBB
- ADSL/SDSL, vDSL, FTTP/B, cable, FWA, other fixed broadband
- Dedicated connections: below 100Mbit/s, 100Mbit/s and up to 1Gbit/s and at least 1Gbit/s
- Pay TV

### ICT

- Unified communications (UC) and hosted voice
- Security

SERVICES<sup>2</sup>

- Co-location and hosting
- Software-as-aservice (SaaS)
- Infrastructure-asa-service and platform-as-aservice (laaS/PaaS)
- Enterprise mobility
- Desktop management



This report presents commentary on the data available at the time of writing. However, we constantly refine and refresh our data, so please visit the Analysys Mason DataHub to view the latest data associated with this report.

This document is for Analysys Mason's subscription service customers only. Usage is subject to the terms and conditions in our copyright notice. <sup>1</sup> For the complete data set, see Analysys Mason's <u>DataHub</u>. <sup>2</sup> See service taxonomy in the 'Forecast methodology and assumptions' section of this report.







### **Executive summary**

Forecast results

Operator profiles

Forecast methodology and assumptions

About the author and Analysys Mason



# Our research programmes



### Consumer Services programmes

Fixed Broadband Services

Mobile Services

Fixed-Mobile Convergence

Smart Devices

**Future Comms** 

Video, Gaming and Entertainment

Digital Services



### Networks programmes

Next-Generation Wireless Networks Wireless Infrastructure Strategies Fibre Infrastructure Strategies Operator Investment Strategies Telecoms Strategy and Forecast



Applications programmes
Network Automation and Orchestration

Customer Engagement

Monetisation Platforms

Digital Experience

Automated Assurance

Service Design and Orchestration

Telecoms Software Market Shares



### **Cloud programmes**

Cloud Infrastructure Strategies

Data, Al and Development Platforms

Edge and Media Platforms





# Operator Business Services and IoT programmes



Enterprise Services
SME Services
IoT Services
Private Networks





### Regional Markets programmes



Global Telecoms Data and Financial KPIs

Americas

Asia-Pacific

Middle East and Africa

European Core Forecasts

European Telecoms Market Matrix

European Country Reports





~2800 forecast and 280+ historical metrics Regional results and worldwide totals Operator historical data



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