

## Canada: consumer survey

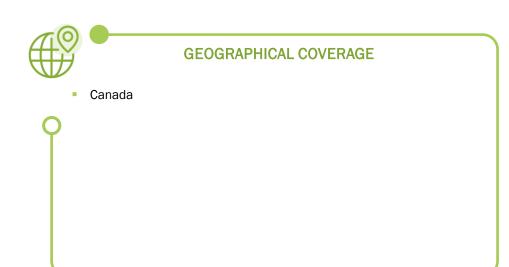


Ben Taylor

## About this report

This report provides key findings from consumer survey data from Canada and gives an analysis at the operator level. It covers fixed broadband, mobile and pay-TV services.

The survey was conducted in association with Dynata in July 2023. The survey group was chosen to be representative of the mobile-internet-using population in Canada. We set quotas on age, gender and geographical spread to that effect. There were at least 1000 respondents.





#### **KEY QUESTIONS ANSWERED IN THIS REPORT**

- What are the most significant factors that affect Net Promoter Scores (NPSs) for fixed broadband and mobile operators? Which operators score highly and why?
- What are the most significant drivers of fixed broadband and mobile churn and how can operators approach customer retention?
- What are the mobile and fixed broadband data usage patterns among respondents?
- What are the most popular pay-TV and video streaming services? Which services lead to high satisfaction scores and why?

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#### WHO SHOULD READ THIS REPORT

- Strategy teams and managers who are interested in improving the customer experience within telecoms operators and understanding the drivers of customer satisfaction and churn.
- Market intelligence and regional research teams of equipment/device manufacturers that are responsible for understanding end-user trends and support business units in identifying and addressing new opportunities.
- Product managers and strategy teams working for telecoms operators or pay-TV providers that are interested in using streaming video services as a value-added service (VAS) to support their core services.



Contents

Executive summary

Analysis and key findings

Methodology and panel information

About the author and Analysys Mason



## About the author



**Ben Taylor** (Research Analyst) is a member of the *Consumer Services* team and is based in Cambridge. He holds a BSc in mathematics from the University of Edinburgh and an MPhil in management from Judge Business School, University of Cambridge.



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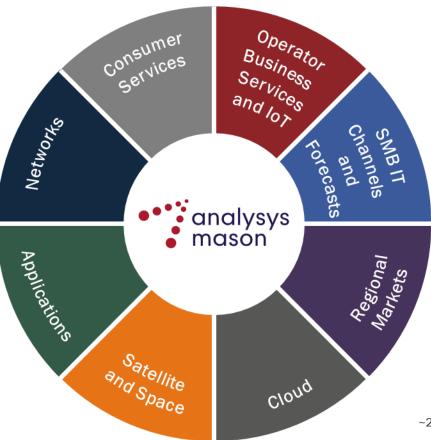
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#### PUBLISHED BY ANALYSYS MASON LIMITED IN SEPTEMBER 2023

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