

# About this report

This report provides key findings from consumer survey data from Oman and gives an analysis at the operator level. It covers fixed broadband, mobile and pay-TV services.

The survey was conducted in association with OnDevice Research in July and August 2023. The survey group was chosen to be representative of the internet-using population in Oman. We set quotas on age, gender and geographical spread to that effect. There were at least 750 respondents.



#### GEOGRAPHICAL COVERAGE

Oman



# **KEY QUESTIONS ANSWERED IN THIS REPORT**

- What are the most significant factors that affect Net Promoter Scores (NPSs) for fixed broadband and mobile operators? Which operators score highly and why?
- What are the most significant drivers of fixed broadband and mobile churn and how can operators approach customer retention?
- What are the mobile and fixed broadband data usage patterns among respondents?
- What are the most popular pay-TV and video streaming services? Which services lead to high satisfaction scores and why?



## WHO SHOULD READ THIS REPORT

- Strategy teams and managers who are interested in improving the customer experience within telecoms operators and understanding the drivers of customer satisfaction and churn.
- Market intelligence and regional research teams of equipment/device manufacturers that are responsible for understanding end-user trends and supporting business units in identifying and addressing new opportunities.
- Product managers and strategy teams working for telecoms operators or pay-TV providers that are interested in using streaming video services as a value-added service (VAS) to support their core services.







Executive summary

Analysis and key findings

Methodology and panel information

About the author and Analysys Mason



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# Our research services



#### Consumer Services

Fixed Broadband Services Mobile Services Fixed-Mobile Convergence Smart Devices **Future Comms** Video, Gaming and Entertainment



#### Networks

Next-Generation Wireless Networks Wireless Infrastructure Strategies Fibre Infrastructure Strategies Operator Investment Strategies Telecoms Strategy and Forecast Transport Network Strategies



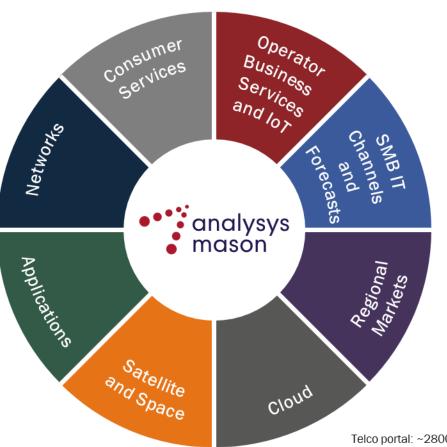
#### **Applications**

Network Automation and Orchestration Customer Engagement Monetisation Platforms Digital Experience Automated Assurance Service Design and Orchestration Telecoms Software Market Shares



### Satellite and Space

Satellite Strategies for Telcos



#### Operator Business Services and IoT



Enterprise Services SME Services IoT Services Private Networks Cyber Security

#### SMB IT Channels and Forecasts



SMB Technology Forecaster



#### Regional Markets



Global Telecoms Data and Financial KPIs Americas Asia-Pacific Middle East and Africa European Core Forecasts European Telecoms Market Matrix **European Country Reports** 

#### Cloud



Cloud Infrastructure Strategies Data, Al and Development Platforms Edge and Media Platforms Multi-Cloud Networking

#### DataHub



Forecast data for 80 countries Telco portal: ~2800 forecast and ~320 historical metrics SMB Technology Forecaster portal: ~120 000 forecast metrics

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#### PUBLISHED BY ANALYSYS MASON LIMITED IN OCTOBER 2023

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