



# Residential demand for XR headsets: consumer survey



Martin Scott and Stefano Porto Bonacci

## About this report

This survey report focuses on consumers' interest in XR devices (in which we include augmented reality (AR), virtual reality (VR) and mixed reality (MR)) and related applications. It explores the demographics of consumers that are interested in XR, why this group is of interest to telecoms operators and how to best cater to their wants and needs.

The survey was conducted in association with Dynata between July and August 2023. The survey groups were chosen to be representative of the internet-using population in selected countries around the world. We set quotas on age, gender and income. There were at least 1000 respondents per country.

### KEY QUESTIONS ANSWERED IN THIS REPORT

- Which consumer demographic is most interested in XR headsets and associated services and applications and to what degree?
- Why are consumers that are interested in XR particularly valuable to telecoms operators?
- What is the relationship between gaming and XR to consumers?
- How might telecoms operators prioritise satisfying the needs of consumers interested in XR devices and applications?



### GEOGRAPHICAL COVERAGE

- **Western Europe (WE):** France, Germany, Ireland, Italy, Norway, Spain, Sweden and the UK
- **Central and Eastern Europe (CEE):** Poland and Turkey
- **North America (NA):** Canada and the USA
- **Developed Asia-Pacific (DVAP):** Australia and New Zealand
- **Emerging Asia-Pacific (EMAP):** Malaysia
- **Sub-Saharan Africa (SSA):** South Africa



### WHO SHOULD READ THIS REPORT

- Telecoms operators that wish to understand consumer demand for XR headsets and XR-related applications and services.
- Equipment manufacturers and developers of Wi-Fi management software that wish to understand end-user demand for, and understanding of, quality of service (QoS) and quality of experience (QoE) features.
- Stakeholders in the XR industry that wish to develop partnerships with telecoms operators and understand their wants and needs.



# Contents



Executive summary

Identifying the target market for XR





Why customers interested in XR are valuable to operators

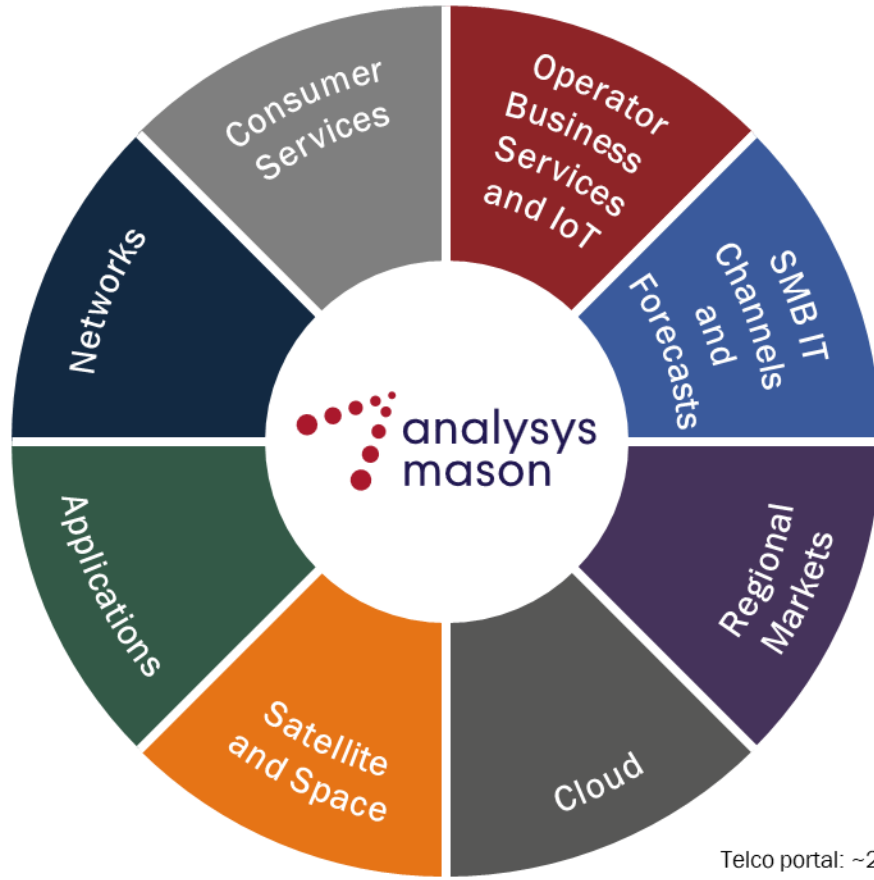
Delivering a telecoms service that satisfies XR users

Methodology and panel information

**About the authors and Analysys Mason**

# Our research services

- 
**Consumer Services**
  - Fixed Broadband Services
  - Mobile Services
  - Fixed-Mobile Convergence
  - Smart Devices
  - Future Comms
  - Video, Gaming and Entertainment
- 
**Networks**
  - Next-Generation Wireless Networks
  - Wireless Infrastructure Strategies
  - Fibre Infrastructure Strategies
  - Operator Investment Strategies
  - Telecoms Strategy and Forecast
  - Transport Network Strategies
- 
**Applications**
  - Network Automation and Orchestration
  - Customer Engagement
  - Monetisation Platforms
  - Digital Experience
  - Automated Assurance
  - Service Design and Orchestration
  - Telecoms Software Market Shares
- 
**Satellite and Space**
  - Satellite Strategies for Telcos
  - Satellite Capacity
  - Satellite Infrastructure
  - Satellite Mobility



- Operator Business Services and IoT**
  - Enterprise Services
  - SME Services
  - IoT Services
  - Private Networks
  - Cyber Security
- SMB Technology Forecaster**
  - Global Telecoms Data and Financial KPIs
  - Americas
  - Asia-Pacific
  - Middle East and Africa
  - European Core Forecasts
  - European Telecoms Market Matrix
  - European Country Reports
- Regional Markets**
  - Cloud
  - Cloud Infrastructure Strategies
  - Data, AI and Development Platforms
  - Edge and Media Platforms
  - Multi-Cloud Networking
- DataHub**
  - Forecast data for 80 countries

Telco portal: ~2800 forecast and ~320 historical metrics  
 SMB Technology Forecaster portal: ~120 000 forecast metrics

[analysismason.com/what-we-do/practices/research](https://analysismason.com/what-we-do/practices/research)

PUBLISHED BY ANALYSYS MASON LIMITED IN **FEBRUARY 2024**

**Analysys Mason Limited.** Registered in England and Wales with company number 05177472. Registered office: North West Wing Bush House, Aldwych, London, England, WC2B 4PJ.

We have used reasonable care and skill to prepare this publication and are not responsible for any errors or omissions, or for the results obtained from the use of this publication. The opinions expressed are those of the authors only. All information is provided “as is”, with no guarantee of completeness or accuracy, and without warranty of any kind, express or implied, including, but not limited to warranties of performance, merchantability and fitness for a particular purpose. In no event will we be liable to you or any third party for any decision made or action taken in reliance on the information, including but not limited to investment decisions, or for any loss (including consequential, special or similar losses), even if advised of the possibility of such losses.

We reserve the rights to all intellectual property in this publication. This publication, or any part of it, may not be reproduced, redistributed or republished without our prior written consent, nor may any reference be made to Analysys Mason in a regulatory statement or prospectus on the basis of this publication without our prior written consent.

© Analysys Mason Limited and/or its group companies 2024.