



# Private LTE/5G networks: service provider battlecards



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## About this report

This report provides an overview of the different groups of private network service providers.<sup>1</sup> It assesses the strengths and weaknesses of each group and how they compare to others.

The report also provides recommendations for service providers and other players interested in private LTE/5G networks.

It is based on several sources:

- Analysys Mason's internal research on the private LTE/5G networks market
- interviews with operators, vendors and specialists in the private LTE/5G networks market

### KEY QUESTIONS ANSWERED IN THIS REPORT

- What are the different types of private network service provider?
- What are the strengths and weaknesses of each type of service provider?
- How do the groups of service providers compare to each other when competing for private network contracts?

### SERVICE PROVIDER GROUPS

- Established network equipment providers
- Mobile network operators
- Specialist network providers
- Global systems integrators (SIs)/managed service providers (MSPs)
- Local systems integrators/managed service providers

### WHO SHOULD READ THIS REPORT

- Operators and vendors which are active in the private networks market
- Other players (specialist network providers, systems integrators) which are active in or considering entering the private networks market

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<sup>1</sup> For more information, see our associated report: [Private LTE/5G networks: technology provider battlecards](#).



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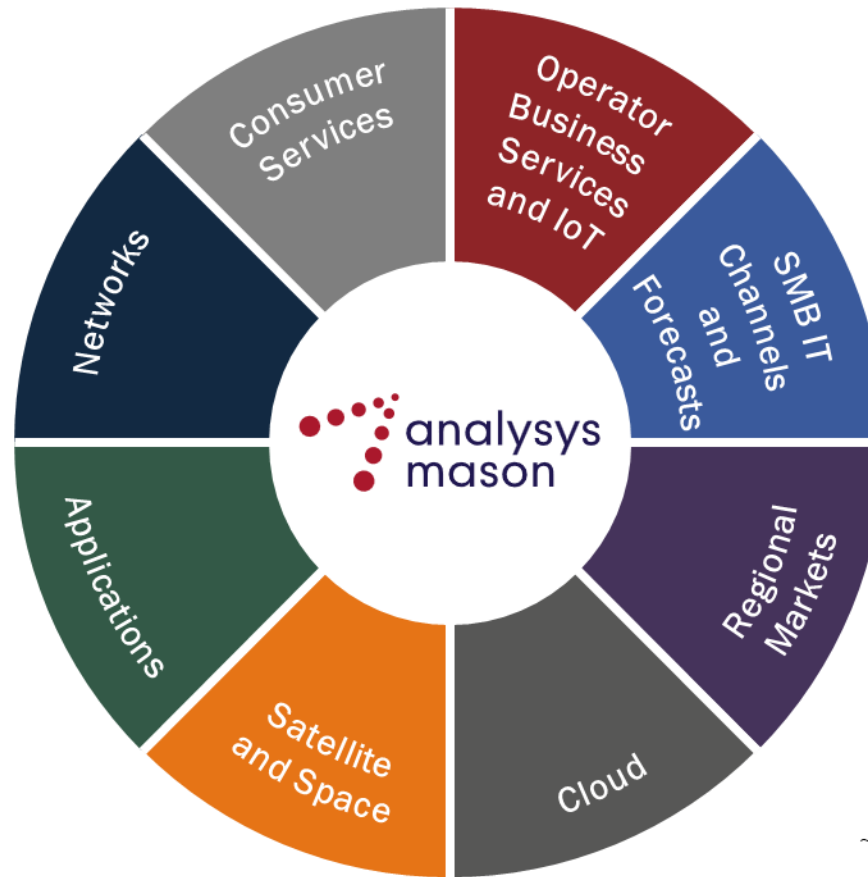
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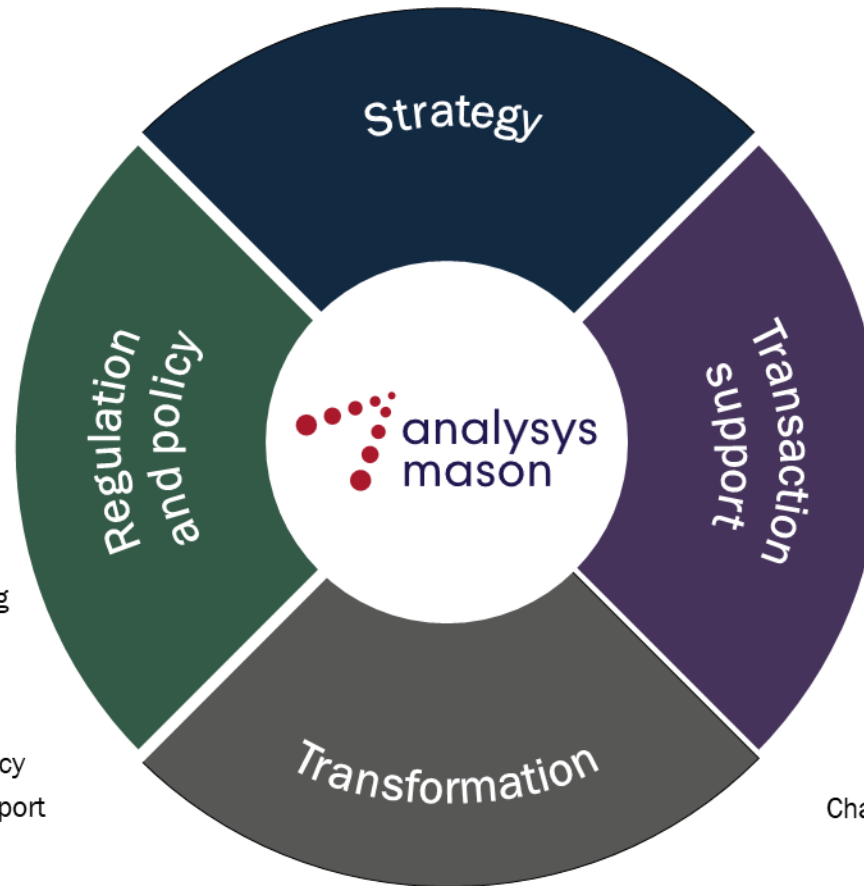
## Strategy

- Corporate growth strategy
- Business unit strategy
- Infrastructure strategy



## Regulation and policy

- Network and platform
- Public sector broadband intervention
- Accelerating digital transformation of society
- Price controls and cost modelling
- Regulatory accounting
- Regulatory benchmarking and analysis
- Spectrum management and policy
- Expert witness and litigation support
- Postal regulation and policy



## Transaction support

- Commercial due diligence and market review
- Technical due diligence
- Post-merger integration
- Periodical business monitoring and loan technical advisory
- Opportunity scouting and pre-deal support



## Transformation

- Business transformation
- Digitalisation
- Operational excellence
- Data, BI, steering and insights
- Change and programme management
- Sustainability



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