



Multi-cloud network-as-a-service providers: case studies and analysis



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About this report

This report analyses and compares the multi-cloud networking network-as-a-service (NaaS) offerings of thirteen service providers, excluding traditional operators.¹ This emerging market consists of a mix of service providers with various capabilities and focus areas, but are trending towards providing a one-stop-shop for multi-cloud NaaS. The report also provides strategy recommendations for each category of service provider.

These recommendation are based on several sources:

- Analysys Mason's internal research
- interviews with key stakeholders in the multi-cloud NaaS markets.

KEY QUESTIONS ANSWERED IN THIS REPORT

- Who are the key players in the multi-cloud NaaS market?
- What are the main components of multi-cloud NaaS solutions?
- What are the strengths and weaknesses of different multi-cloud NaaS solutions?
- What are the key differentiators of each multi-cloud NaaS provider?
- Which vendors offer the most-complete multi-cloud NaaS solutions?

CASE STUDIES

- Alkira
- Apcela
- BSO
- Cato Networks
- Console Connect
- CoreSite
- Digital Realty
- Epsilon
- Equinix
- InterCloud
- Megaport
- PacketFabric
- Teridion

WHO SHOULD READ THIS REPORT

- This report will be of interest to anyone involved in delivering business connectivity or ICT services to large enterprises within an operator (for example, strategy teams and sales and marketing teams).
- Enterprise connectivity service providers' and system integrators' strategy and marketing teams.
- Investors looking at the opportunity for new vendors/service providers to enter and disrupt the enterprise networking market in response to emerging requirements for enterprise multi-cloud connectivity.

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¹ For more details on the multi-cloud NaaS market and taxonomy, see Analysys Mason's *Multi-cloud networking: a framework for understanding the opportunity and ecosystem*.







Executive summary

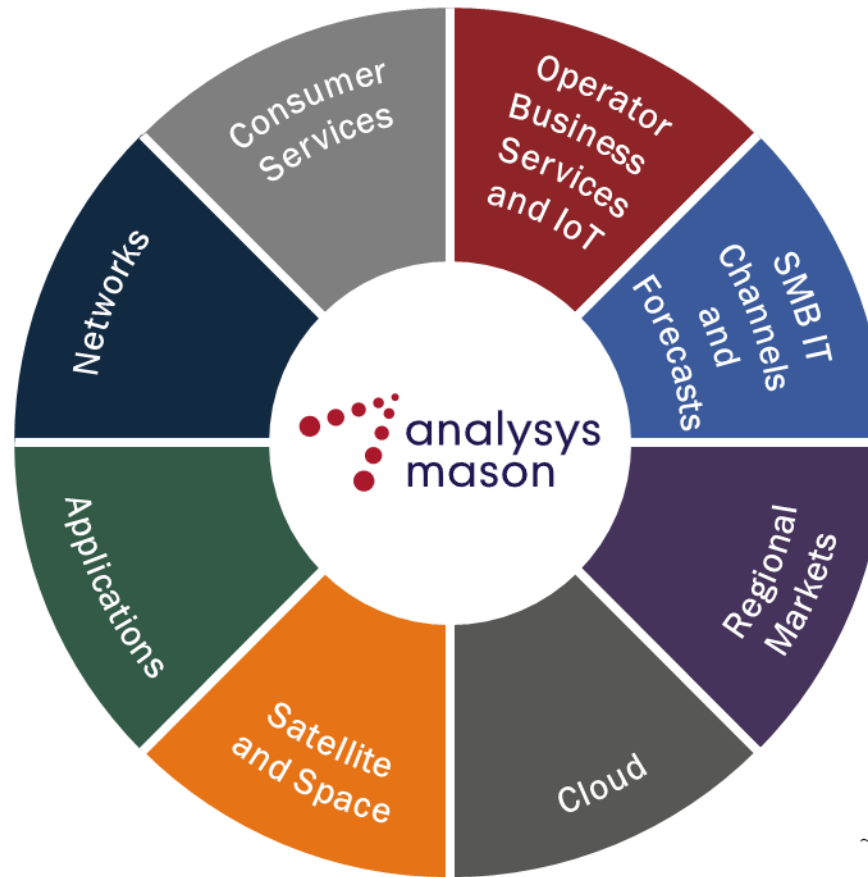
Analysis

Case studies

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- Enterprise Services
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Regional Markets

- Global Telecoms Data and Financial KPIs
- Americas
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- European Core Forecasts
- European Telecoms Market Matrix
- European Country Reports

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- Multi-Cloud Networking

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- Operator historical data

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PUBLISHED BY ANALYSYS MASON LIMITED IN JULY 2023

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